

PROQUR+YOU= KEY TO SUCCESS

# PROQUR

CONSULTING INC.



Sean Moriarty, President

Strategic Sourcing Indirect  
MRO Spend Management



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## **PROQUR CONSULTING INC.**

- A spend management company specializing in Maintenance, Repair and Operations (MRO) along with Indirect Spend (Office/Facility Related).

### **WE ARE DEDICATED TO:**

- 100% Non Profit & Small Business
- MRO & Indirect Categories
- Achieving Hard Savings \$\$\$

**PROQUR**  
CONSULTING INC.

## **SERVICES OFFERED**

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- **Strategic Sourcing Negotiating Services**

We collect & analyze your spend data, re-negotiate & contract with the best supplier who can fulfill your organization's needs.

- **MRO Sourcing**

From office supplies to safety products to building maintenance products ,

- **Indirect Services Sourcing**

Temp Labor, Risk Management, Health & Welfare benefits are just a few of the areas.

- **eProcurement Software Solutions**

Streamline high processing costs and implement financial and work flow controls . We offer several affordable solutions.

## MRO SOURCING

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Individual categories or direct the spend to a “marketplace”

Office Supplies

Janitorial

Sanitation

Printing

Shipping materials/Films

General Electrical

Industrial MRO

Safety Supplies

Paper Products

Corrugated

## RECENT RESULTS

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### Last 60 Days Activity

Category	Annual Spend	Savings	% saved
Plastic Bags	391,000.00	66,470.00	17%
Office Supplies	28,175.00	7,119.00	25%
Safety Supplies	74,400.00	7,610.00	10%
JanSan	9,548.00	1,391.00	15%
Labels	24,645.00	8,120.00	33%
Pallets	74,596.00	7,685.00	10%
Office Copiers	26,791.32	5,107.71	19%
Office Supplies	12,159.00	3,218.00	26%
<b>total</b>	<b>\$ 641,314.32</b>	<b>\$ 106,720.71</b>	<b>17%</b>

## TYPICAL PROJECT RESULTS

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Category	Typical Improvement Range
Printing, Forms and Labels	15-30%
Office Supplies	10-45%
Office Equipment	10-25%
Professional Services	3-20%
Safety Supplies/PPE	10-40%
Janitorial/Sanitation	10-20%
IT/Telecom Products	5-18%
Shipping Supplies	10-40%
Electricity & Natural Gas	5-25%

## **FEE STRUCTURE**

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### **Options:**

### **Sourcing:**

- 1.) Contingency-25% of savings
- 2.) Supplier Funded

### **Project Fees:**

- 1.) Hourly charge @ \$80.00 per hour
- 2.) Flat Rate- \$ Quoted by project

### **Marketplace:**

- 1.) Supplier funded

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## THANK YOU

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Please let us know how we can be of service:

Email: [info@proqurconsulting.com](mailto:info@proqurconsulting.com)

Phone: (630) 357-8164

On the Web: [www.proqurconsulting.com](http://www.proqurconsulting.com)

**COMING SOON!**

**WWW.PROQR MARKETPLACE.COM**

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CONSULTING INC.